In the name of the most high

THEORY, IMAGES OF ORGANIZATION AND METAPHORS



I: introduction

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1384

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To help the organizations adapt to the multiple demands of an increasingly turbulent world!



see

understand

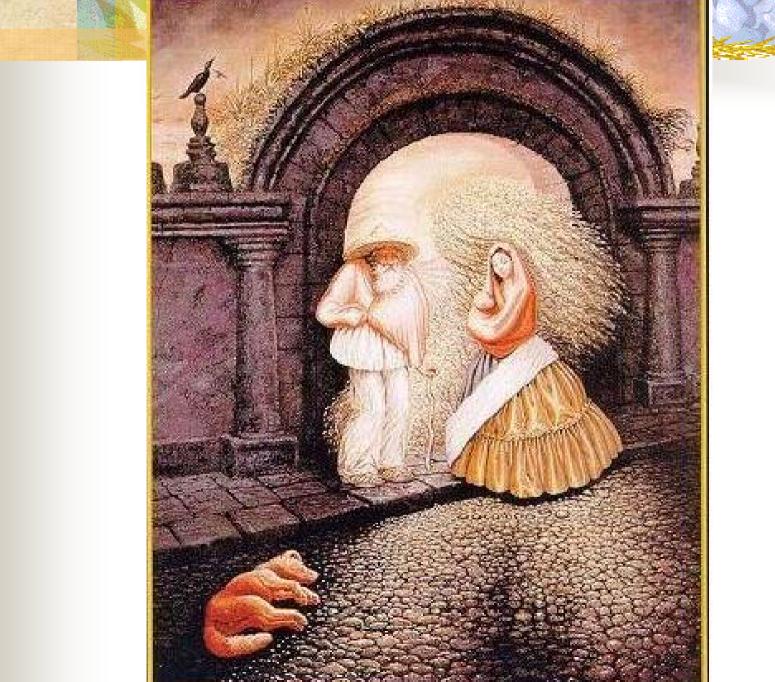
shape situation

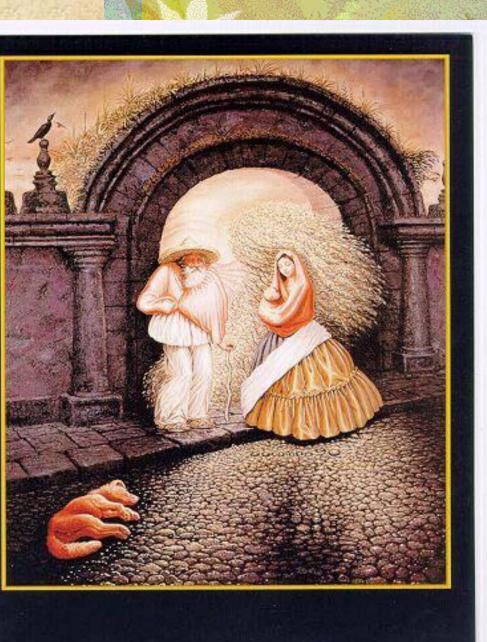
"in new ways"

We Learn How to See!



We understand many aspects of our world through the tool provided by language and the other learned ways of seeing that form our culture.





Nine People

There are 9 people in the attached picture.

If you find 6, you have ordinary powers of observation

Find 7, you have above average powers of observation.

Find 8, you are very observant. Congratulate yourself

Find 9, you are extremely observant, very intuitive, and creative. You can rival the observant powers of Sherlock Holmes!

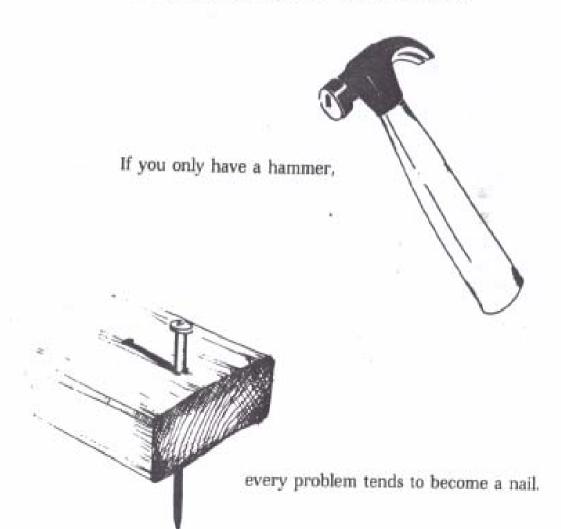
To become skilled in the art of "reading" the situations:

Intuitive process

Experience

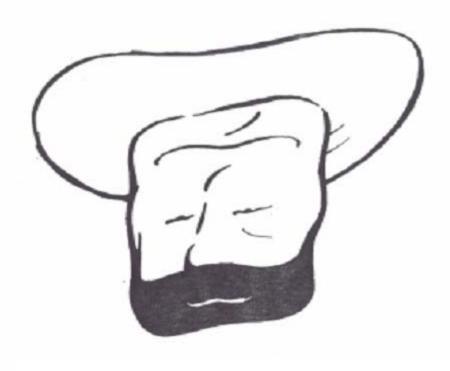
Natural ability

The Need for a Tool Chest



What Is This?





Framing and Reframing

Seeing the Same Situation in Different Ways





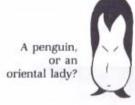


Framing and Reframing

Seeing the Same Situation in Different Ways



An embrace, or a man washing his face?





A mouse, or a sleeping cat?

1

Comparative figure a creative flourish to the way we talk



Much complex Much more tundamental

It is a primal force through which humans create meaning by using one element of experience to understand another

To stretch our minking

and

deepen our understanding

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Metaphor Becomes

A tool

A way of thinking

8

A way of seeing

A FORMATIVE INFLUENCE ON

language

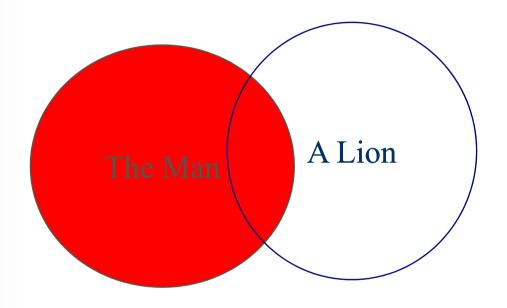
- science
- how we think
- how we see
- how we express ourselves

A is (or is like) B

Metaphor always produces a one-sided insight



It forces others into a background role



How would you represent the situation in the following picture:



MLL ORGANIZATION AND PRACTICE

Is based on

- Images

- Metaphors

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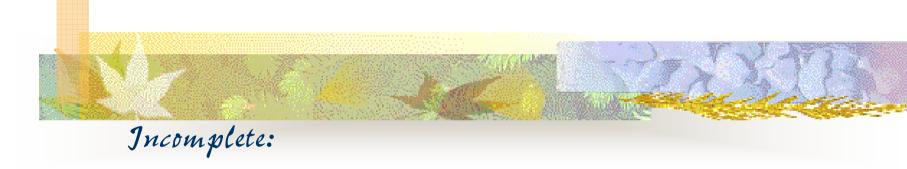
Any theory or perspective organization management while capable of creating valuable in sighs,

incomplete, biased, potentially misleading.

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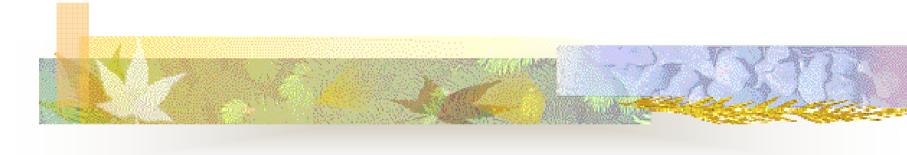
Popular idea:

Organization is Machine



It ignores the human aspects

No single theory



- * Perfect
- * All-purpose point of view

No single theory or Metaphor

There can be no one "Correct theory"
for structuring everything we do

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Challenge is to become skilled in the art of using metaphor



- seeing
- understanding
- shaping the situations

Understanding Different Viewpoints

The reality of organizational life usually comprises numerous different realities! To illustrate, consider the following picture:



Now describe the situation represented here as you see it, and then as you think it may be seen from the viewpoints of the different people involved:

- > The same situation in different ways
- The insights not just theoretical
 They are incredibly practical
- Metaphors lead to new metaphors, creating a mosaic of competing and complementary insights

Skills

Identifying and Using

different approaches to organization

"READING" organizations

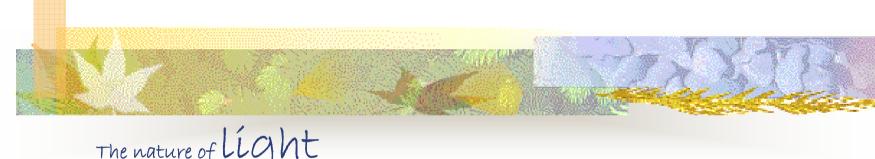
from

Vifferent Perspectives



Some complement others
Some contradict

This view of organizational reality is completely consistent with what natural scientists have demonstrated in relation to the physical and biological worlds



The nature of Light

As a <u>wave</u> or As a <u>particle</u>

These latent tendencies shapes what he or she sees

Think "Structure" and you'll see structure

Think "Culture" and you'll see all kinds of cultural dimension

Think "Dolitics" and you'll find politics

Think in terms of system patterns and loops and you'll find a whole range them

We tent to find and realize what we are boking for

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What Is Truth?



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Reality has a tendency to reveal itself in accordance with the perspectives through which it is approached

Albert Einstein:

"it is the theory through which we observe a situation that decides what we can observe"

Paradox of metaphor

Machine
our designs undermined
by a changing environment
or by the human beings

"learning organizations" brain like way the political realities that block effective learning

Inherent

```
the nature of
metaphor
theories
ideas
if generates
Reality presents
much more complicated
```

All theories of organization and management are based on implicit metaphors that persuade us to see, understand, and act on situations in partial ways:

ways of seeing and Acting



2. Organizations as Machines.

3. Organizations as Organisms,

4. Organizations as Brains.



5. Organizations as CUITUTES.

6. Political metaphor for organizations.

7. Organizations as PSYChic prisons.

& Organizations as Flux & Transformation.

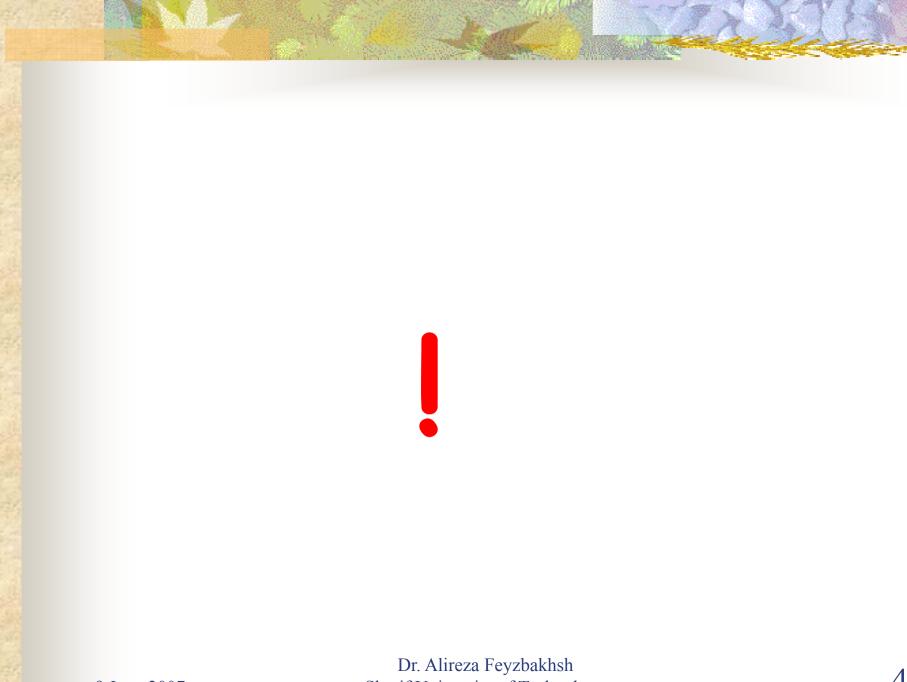
9. Organizations as I nstruments of domination.

10. Case study.

U. Possibility of developing an approach to organization.

Wish to add ones of

your own



No right or Wrong Theories in management

Every metaphor has

Limitations

As well as

Strengths

while capable of creating valuable in sighs, incomplete, biased, potentially misleading.

- ► **Mechanistic:** structure and rationalize everything we do
- Organic: a focus on adaptation and the satisfaction
- ▶ **Brain:** issues of organizational learning
- Psychic prison: ways out of conscious and unconscious traps
- ► Autopoiesis: challenge and rethink our identities



Process of <u>reading</u> organizational life

organizational analysis

Some kind of theory



The interpretations of reality



Formulate images & explanations

Exploring & Developing the art of <u>reading</u> & <u>understanding organizations</u>

- How many of our conventional ideas about organization & management.
- How we can create new ways of thinking about organization.
- How diagnose organizational problems & manage & design organizations by these methods.
- Explore the implications raised by this kind of analysis.

2. Organizations as Machines.

3. Organizations as Organisms.

4. Organizations as Brains.

5. Organizations as Cultures.

6. Political metaphor for organizations.

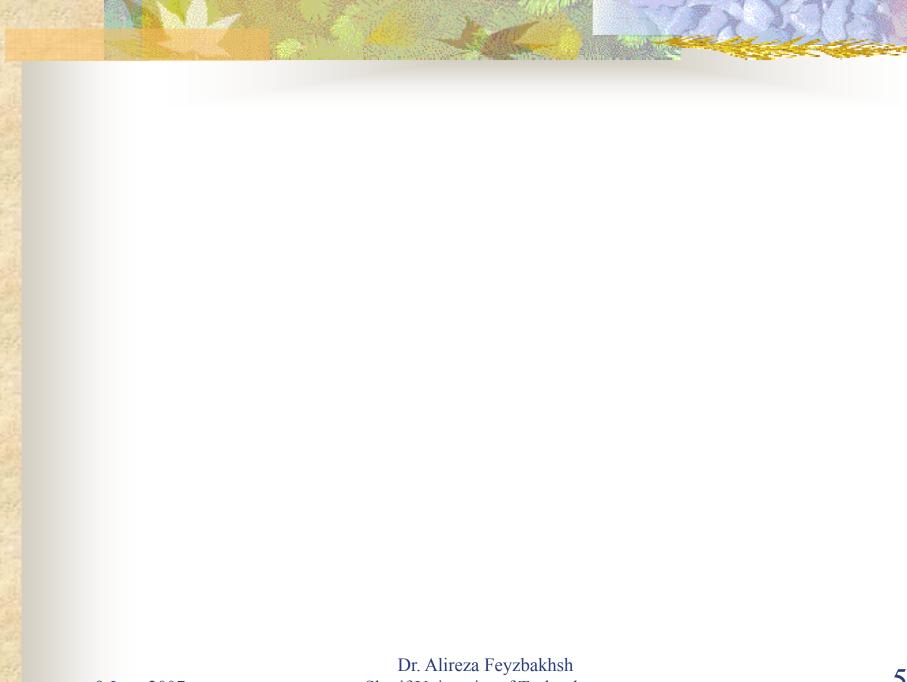
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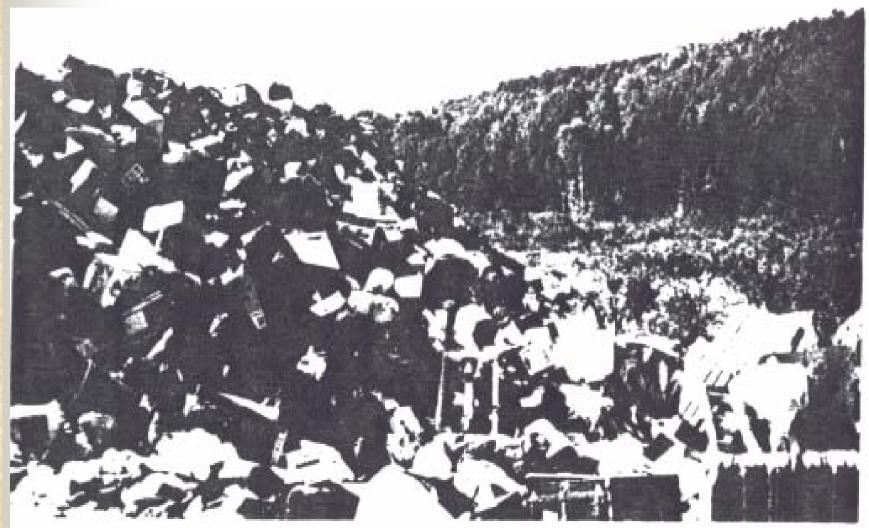
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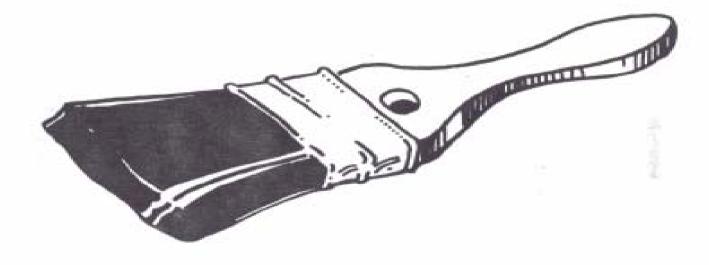
What Is This?



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What Is a Paintbrush?

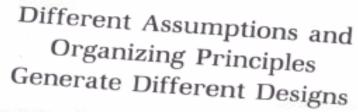


Yes, it's a picture of a paintbrush!

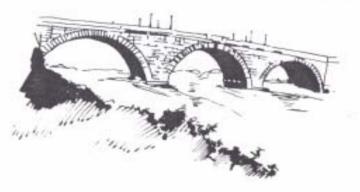
But what is a paintbrush?

A clue: . . . Ask yourself,

How does it work?



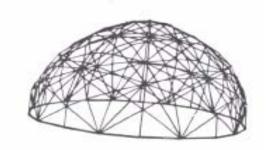
Examples of architecture based on the principle of compression:





Examples of architecture based on the principle of tension:





developing Multiple Interpretations

1. The Grave-Diggers' Strike

2. The Gold Banana Award

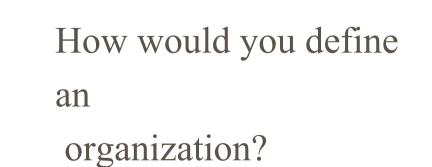
Escaping from Domination Ideas

Interpreting Patterns ,Boundaries, and Constraints

Link all six dots shown below using five straight lines, without raising your pencil from the paper.

Link the following points to form a star:

What is an Organization?







Where's the Customer?

Ken Bird is the newly appointed president of a large bank. He's thinking about organization, and has just sketched the following chart:



Ken wants to make his employees more conscious of the importance of the bank's customers.

He thinks: "How can I change the organization chart to symbolize the importance of the customer?

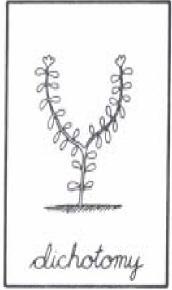
Can you help him?

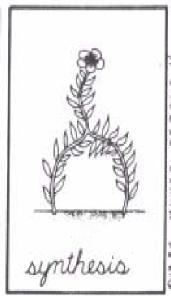
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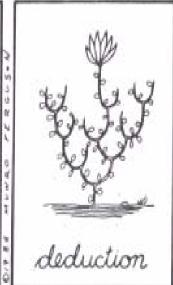
Viewing Your Organization as if You Were a Visitor from a Foreign Land

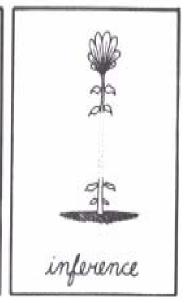
- On first joining ...
- Think of another organization with which you are familiar...
- That's absolutely typical of us!...
- Heroes ,villains and fools!...
- On returning to your organization from a new management course...
- * How others see you...

Some Thought Patterns[†]









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Today's Solutions Shape Tomorrow's Problems!

There was an old lady who swallowed a fly

The Evolution of Organization Theory

The short and glorious history of organization theory

The rise and fall of scientific management

Enter humane relations

Bureaucracy's comeback

Enter power ,conflict,and decisions

The technological qualification

Enter goals ,environments, and systems

Eagle Smelting